

# PNM Quick Saver™ Case Study



## First Nations Community Healthsource Albuquerque



Energy efficiency improvements at nonprofits like FNCH can qualify for support from PNM to cover up to 100% of project cost.

### Nonprofit Savings Serve Many

For many businesses, saving almost \$8,000 a year in energy costs would be nice, but for Albuquerque-based First Nations Community Healthsource (FNCH), saving that money helps deliver services that truly transform and save lives. FNCH is a nonprofit community health and human services provider dedicated to being the healthcare home for more than 10,000 urban American Indians in Albuquerque along with other low-income, medically uninsured/underinsured and the homeless. It is also a federally qualified health center and the only Title V Urban Indian Health program in New Mexico.

FNCH delivers a wide range of services including medical and dental care, behavioral health, HIV/AIDS prevention and case management, diabetes education, youth education and mentoring, homeless outreach and case management and job coaching – all of which are delivered regardless of the clients' ability to pay. Every dollar the organization can save on operating costs is another dollar that can be put back into programs and services for the thousands of people who depend on them.

### Project Profile

**Retrofit Completion:** .....August 2011

**Project Cost:** .....\$11,292.14

**Percentage of Costs Covered by PNM:** .....100%

**Average Yearly Savings:** .....\$7,885.28

**Estimated Annual kWh Savings:** .....78,853

To learn more about the  
PNM Quick Saver™ Program,  
please visit  
[www.PNMenergyefficiency.com](http://www.PNMenergyefficiency.com)

For information on all  
PNM Business Energy Efficiency  
Programs, please visit  
[PNM.com/bizrebates](http://PNM.com/bizrebates)



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## Energy Efficiency Improvements Implemented

A PNM Quick Saver contractor completed the three-phased lighting-focused project, removing 149 highly inefficient T12 fixtures and replacing them with energy efficient T8 fixtures.

### Why improve energy efficiency?

- 1 Cuts your operating costs and improves profitability.
- 2 Reduces maintenance demands.
- 3 Distinguishes your business as being eco-friendly or "green."
- 4 Allows you to use energy savings to finance business growth.
- 5 You get money from PNM when you do it.

### The Power of Saving

FNCH maximizes every dollar it spends in order to serve as many people as possible. Here are some of the ways they can put an extra \$8,000 to use.

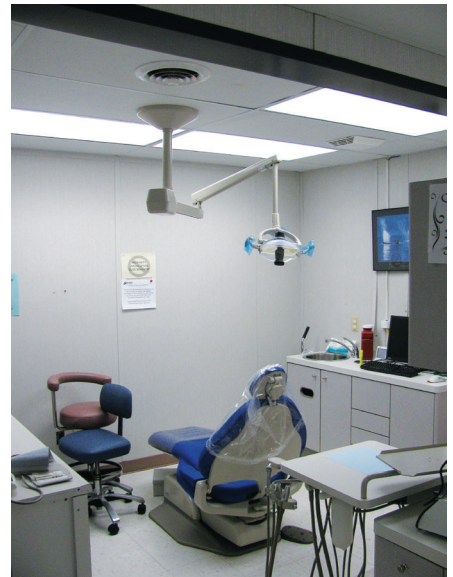
- 80 homeless adults and/or children could receive much-needed routine dental care
- 40 well-child, women's health or men's health exams could be provided to those who lack health insurance
- 160 individuals without insurance could be given necessary medication for free

### A New Wellness and Healing Center

The clinic is in the process of opening its All Nations Wellness and Healing Center a few blocks from where the clinic is located. This center will host a variety of health promotion and disease prevention activities and other assistance opportunities with vocational, educational, and subsistence needs. The center's goal is to improve the health outcomes of American Indians and other under-served populations through community caring, self determination, connectedness and enculturation.

### Customer Raves

"Our facility is open more than 60 hours a week, and our lighting was really inefficient. PNM Quick Saver™ covered 100 percent of the project costs and improved our lighting efficiency dramatically, allowing us to immediately start putting money back into our programs. From finding a contractor to the final inspection, it was so easy to complete the project with help from PNM," said Chief Executive Officer, Linda Son-Stone.



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